

Curriculum vitae

Personal Information

Valentina Temporelli
Born in Novara 11-01-1977
Resident in Arona (NO)
Mobile: +39 334 66 34 952
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Studies, Award and Specialization Training

Education: Degree in Economics and Commerce

" University of Eastern Piedmont Amedeo Avogadro - Novara.
High School Diploma Institute Santa Maria di Verbania - Pallanza.

Award:

Rising Stars Automotive 2019 – AutomotiveNews Europe
<https://europe.autonews.com/awards/2019-rising-stars-europe-valentina-temporelli>

Post Graduate Trainings:

2007: Training Grid "Excellence in Service"(Rauch School, Switzerland)
2007: World Business Forum Marketing
2007: Training in Marketing and organization of events
2007: Specialised Training Communication SDA Bocconi Milan
2008: Training Grid "Managerial Leadership" (Rauch School, Switzerland)
2009-2010: Marketing & Communications Master24 "Il sole 24 ore".
2011: Key Account Management, Strategic management of customer SDA Bocconi Milan.
2012: Deepening the Value of Intangible Capital company.
2013: Training Effective Communication and Negotiation Techniques - at Eu-tropia consulting management and training.
2013: International Business Management course at SDA Bocconi Milano
2014: Training of Digital Marketing at Twister agency
2015: Training of high impact communication, training, public speaking and interpersonal communication, "in an emotional communication, persuasive and effective" - Coach Miranda Sorgente and Massimo Galli.
2017: Intercultural Training – Schaeffler Academy Herzogenaurach
2018: CMP – Central management Program – Europe – China – US – Change International
2018: Schaeffler Management Leadership Training
2019: Creating more Impact in your Executive Presentations
2019: New Leader @ Schaeffler
2019: Creating Value Based Strategic Relationships
2019: Individual coaching program

Dott.ssa Valentina Temporelli
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Language skills: Italian native language, good knowledge of English, basic French and German

Computer Skills: Salesforce (sales and Marketing), Business Objects (Business Intelligence), Business Warehouse (Business Intelligence SAP), excellent knowledge of Excel in addition to the knowledge of the main office applications.

Professional Experience

Current occupation

From February 2020 to the present

Company: Landi Renzo Group S.p.A.

Function: Global OEM Sales - Marketing & Business Development Director

Previous Experiences

From January 2017 to January 2020

Company: Schaeffler Technologies AG

Function: Customer Relationship Marketing Director Global Key Account Automotive

From January 2012 to December 2016.

Company: Schaeffler Italy.

Function: Business Relationship Management & Marketing Manager Automotive OE

From 2006 to 2011

Company: Schaeffler Italy

Function: Head of Marketing - Sales Analyst, Market Research, Fair & Event

From April 2006 to September 2006

Company: Deaprinting

Function: Controller Officine Graphics Novara 1901 Spa (DE AGOSTINI).

From October 2002 to March 2006:

Company: Group Crespi Function

Head of Management Control, Head of Retail